

**Goshen, NH**

**Broadband  
Expansion  
RFP Overview**



**CONNECTING  
YOU  
BETTER**

# Agenda

- Meet the team
- Bid Review
- Implementation Plan

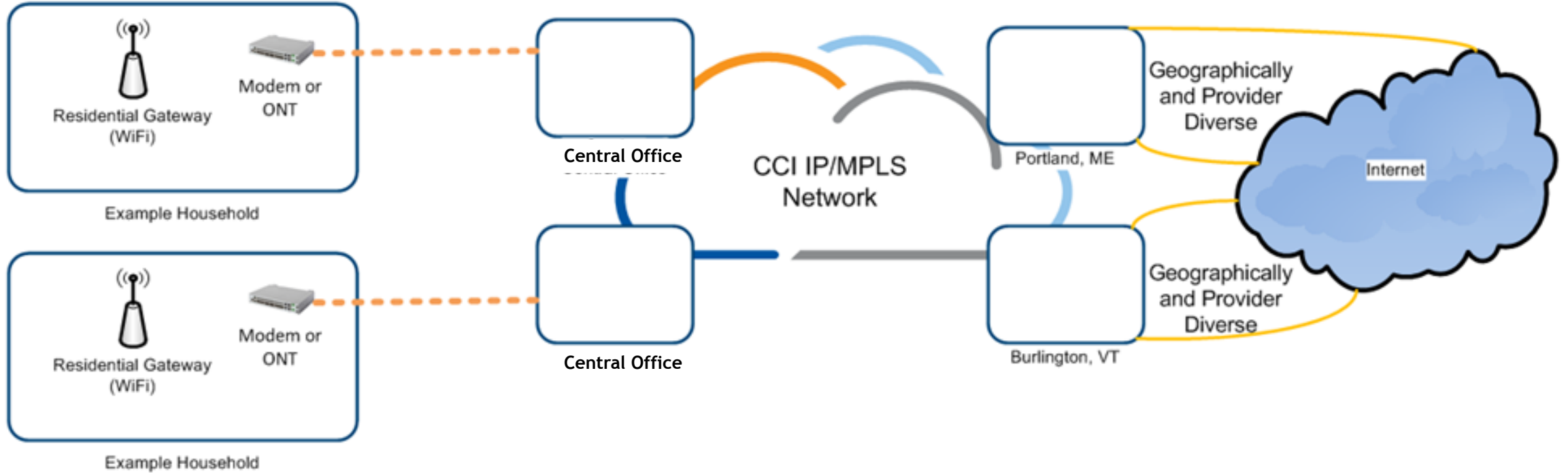


# Implementation Team

- Jeff McIver - Project Manager - 10 years
- Mike Cannon - Senior Director of Operations - 36 years



# Network Design



# Bid Composition

## Key Deal Points

- Proposed Infrastructure fee @ \$12.00 assuming standard bond interest rates
- City owns funded network and provides exclusive access to Consolidated for ongoing maintenance and operation
- Consolidated pays the town an operating fee which offsets the bond principal and interest
- Infrastructure fee reviewed and reset after biennial review with Select Board
- Consolidated responsible for end user install costs



# Bid Composition

Town Bond Amount = \$780,125

Consolidated Funded Customer Connection Cost = \$410,158

**Total Completed Cost = \$1,190,283**



# Implementation Plan

## Pre-Vote

- Assist with information gathering to support bond council
- Support and presence at town informational sessions
- Support and presence at town budget meetings
- Presence at town vote



# Sample CCI Project Communication

	<b>Fiber Built %</b>	<b>Splicing % Complete</b>	<b>Testing Complete</b>	<b>Ready for Install</b>
Job-102 "Orange"	98% Complete	10%	Not Started	Not Started
Job-149 "Yellow"	100% Complete	50%	Not Started	Not Started
Job-150 "Red"	100% Complete	25%	Not Started	Not Started
Job-151 "Green"	100% Complete	30%	Not Started	Not Started
Job-152 "Purple"	100% Complete	30%	Not Started	Not Started
Job-153 "Blue"	100% Complete	30%	Not Started	Not Started
Job-154 "Light Blue"	100% Complete	90%	Not Started	Not Started
<b>Overall Completion</b>	<b>98%</b>	<b>38%</b>	<b>0 out of 7</b>	<b>0 out of 7</b>





# Town Landing Page

[www.consolidated.com/dublin](http://www.consolidated.com/dublin)

Residential

[Internet](#) ▾ [TV](#) ▾ [Phone](#) ▾ [Bundles](#) ▾ [Home Security](#) ▾

## DUBLIN - UPGRADE TO THE FIBER LIFE!

Get ready for a Fiber Internet Service Expansion - Super-fast Gig speeds at super-low prices.

Fiber Internet is coming!



[Current Status](#)

[Benefits of Fiber](#)

[Eligible Locations](#)

[Internet Plans](#)

[What to Expect](#)

[FAQs](#)

[Fiber at Work](#)

## Dublin, connect to 1 Gig Internet starting this December!

Consolidated is delivering fiber Internet to Dublin and we're excited to show you our progress. Super-fast speeds with a more reliable connection, at even more affordable prices.



COMPLETE  
Phase 1:

Pre-construction Planning



COMPLETE Phase 2:  
Fiber Construction



COMPLETE Phase 3:  
Splicing



We're in Phase 4:  
Testing and  
Pre-orders



Phase 5:  
Ready for Sale

This is BIG! [Learn more](#) about what you can expect in your community as we're building the network. You can also complete the form on this page to sign up for updates on our progress. We'll keep you in the know so you can be among the first to have your new fiber Internet service installed.

### Pre-Register for Service and Get Updates

Complete this form to receive updates about our progress on the new all-fiber network. We'll contact you when we're ready to take your order.

NEW OR EXISTING CUSTOMER?

NEW  EXISTING

ARE YOU INTERESTED IN?

RESIDENTIAL  SMALL BUSINESS

FIRST NAME \*

LAST NAME \*

SERVICE ADDRESS \*

CONNECTING  
**YOU**  
BETTER

The Fiber Life is fantastic

# Installation Practices

- No customer cost for in-home installation which includes:
  - Installation of fiber from pole to home
  - Optical Network Termination (ONT) at home
  - In home installation including wireless router with 802.11 A/C WiFi



# Pricing

## Sample Fiber To The Home Pricing

	50 Mbps / 50 Mbps	250 Mbps / 250 Mbps	1Gbps / 1 Gbps
Base Rate	\$50	\$80	\$90
Promotional Rate Example	\$35	\$60	\$70
Infrastructure Fee	\$12.00	\$12.00	\$12.00
<b>Total Price</b>	<b>\$47.00</b>	<b>\$72.00</b>	<b>\$82.00</b>

- Includes; 802.11ax wireless gateway for whole home WiFi
- Includes; Free In-Home Professional Installation
- 30-Day Money-Back Guarantee
- NO Data Caps (We will not throttle the data connection)
- Taxes (where applicable) not included



# Questions

